Bihar Education Project Council
Shiksha Bhawan, Saidpur, Patna – 4.

Notice No: ...**7943**......   Dated: ..**28/12/21**...

E-Tender ID: 16445
(RFP Reference No.: MIS/SS/29/2020-21/7543)

Proceedings of the pre-bid meeting

(Called for Selection of Service Providers for Design, Development, Implementation & Maintenance of E-Shikshakosh Software.)

Place & Venue: Office of the Bihar Education Project Council, Shiksha Bhawan, Saidpur, Patna – 800 004.

Date: December 23, 2021, Time: 3:00 PM – 4:00 PM.

Present:

1.   Shri Shrikant Shastree, IAS, State Project Director, BEPC, Patna.

2.   Shri Ravi Shankar Singh, ASPD (Programme), BEPC, Patna.

3.   Shri Dipak Kumar Tiwary, Assistant Computer Programmer, BEPC, Patna.

At the outset, the State Project Director, BEPC welcomed all the members and representatives of the bidders/agencies who choose to be present and briefed about the requirements of the desired software to be designed, developed, integrated, implemented, and maintained for a period of 5 years. All written queries received via e-mail or in person received till the stipulated date and time were read out during the meeting and were clarified to bidders/OEMs who choose to be present. Thereafter, the representatives of the prospective bidders were also asked to raise their issues/doubts if/any to be clarified before the Committee.

Queries of following bidders/agencies/OEMs were clarified in the pre-bid meeting: -

SL. No.	Name of the Bidder Organization/OEM
1	M/s. Panamax Infotech Ltd., Ahmedabad
2	M/s. EnterpriseDB Software India Pvt. Ltd, Pune
3	M/s. Probit Plus Pvt. Ltd., Pune
4	M/s. Velocis System Private Limited, Noida
5	M/s. Silver touch Technologies Limited

SL. No.	Name of the Bidder Organization/OEM
6	M/s. E-Connect Solutions Pvt. Ltd., Udaipur
7	M/s. Uneecops Technologies Limited, New Delhi
8	M/s. Price Waterhouse Coopers Private Limited, Raipur
9	M/s. CSM Technologies Private Limited., Bhuvneshwar
10	M/s. Silicon Techlab Private Limited, Bhuvneshwar
11	M/s. The Valuetree Tech
12	M/s. Bharat Sanchar Nigam Limited

The list of attendees is enclosed as **Annexure-II**.

After the due deliberations with the prospective bidder(s)/OEM(s) and keeping in view the end purpose that is to attract the participation of reputed and capable firms/bidders, modifications accepted /rejected in the e-Tender/RFP are as under: -

Section/Clause/Page No. of the RFP/NIT Document	Modification(s) / Change(s) requested / Bidder / OEM name	Modification(s)/Change(s) accepted /incorporated
Section 2, Clause – VIII – Earnest Money Deposit (EMD) "The tender shall be accompanied by Earnest Money Deposit (EMD) for the sum of **Rs.20,00,000/- (Rupees twenty lacs)** only and should be paid only through online mode."	Request to accept the EMD in form of Bank Guarantee also.	**Request Rejected**
Section 3, ELIGIBILITY CRITERIA (Pre-Qualification Criteria) **Criteria #3** "The Bidder must have a valid CMMi level 5 certification & ISO 27001certifications"	Request to allow CMMi Level 3 Certification	**Request Rejected.**

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Section 3, ELIGIBILITY CRITERIA (Pre-Qualification Criteria) **Criteria #4** "The Bidder should have a minimum annual average turnover of Rs. 10.00 Crore (Rupees Ten Crore Only) from Software/Web Application development & implementation during the last three financial years (FY: 2020-21, 2019-20 and 2018-19)."	Request to ask the annual average turnover from IT/ITeS services"	**Request Rejected.**
Section 3, ELIGIBILITY CRITERIA (Pre-Qualification Criteria) Criteria #8 "The bidder should have submitted GSTR-9 for last three financial years (FY: 2020-21, 2019-20, 2018-19)."	Request to kindly consider the GSTR-9 for FY: 2019- 20, 2018-19, 2017-18.	**Request Accepted.** **Revised: -** *"The bidder should have submitted GSTR-9 for last three financial years (FY: 2017-18, 2018-19, 2019-20)."*
Section – 4: EVALUATION OF TENDERS (Evaluation Matrix) - SN – 1 Average Annual Turnover from Software/Web Application development & implementation • INR 10 Crores to less than INR 25 Crores: 10 Marks • INR 25 Crores to less than INR 50 Crores: 15 Marks • INR 50 Crores plus: 20 Marks A CA certificate clearly stating the turnover from last three financial years (i.e. FY 2020-21, FY 2019-20 & FY 2018-19) needs to be submitted in this regard.	Request to revisit the clause.	**Request Rejected.**

Section/Clause/Page No. of the RFP/NIT Document	Modification(s) / Change(s) requested / Bidder / OEM name	Modification(s)/Change(s) accepted /incorporated
Section – 4: EVALUATION OF TENDERS (Evaluation Matrix) **SN – 3** Specific Experience in development of web application / software in the education vertical in India (public or private) in the last five (5) financial years. • Each project of INR 3 Crores or more will be awarded 5 Marks. Please enclose copy (-ies) of work order & completion certificate / phased completion / partial completion /invoice copies against these projects. Maximum 2 projects to be considered for award of marks.	Considering the scope and nature of project, implementation experience of similar solution in Government domain should be considered.	**Request Accepted.** *Specific Experience in development of web application / software in the education vertical for any Government Department /Govt. Agency/PSU in the last five (5) financial years.* *• Each project of INR 3 Crores or more will be awarded 5 Marks.* *Please enclose copy (-ies) of work order & completion certificate / phased completion / partial completion /invoice copies against these projects. Maximum 2 projects to be considered for award of marks.*
Section – 4: EVALUATION OF TENDERS (Evaluation Matrix) **SN – 5** Experience in executing projects in State of Bihar given by Central /State /PSU preferably in education vertical in last 5 financial years • Project Value of INR 4 Crores or more will be awarded 5 Marks. • Project Value of INR 2 Crores to less than 4 Crores will be awarded 2.5 marks each. Please enclose copy (-ies) of work order & completion certificate / phased completion / partial completion / invoice copies against these projects. Maximum 2 projects to be considered for award of marks	Request to revisit this clause on two counts, firstly it is highly restrictive because the Department has already asked for projects in education sector in India with a substantial value as such it is not adding any value, secondly parties having more technically robust and feature rich developed projects in other States would stand a disadvantage.	**Request Accepted.** *The Criteria is deleted, and points allocated (5 points) for this criterion will be added to Criteria – 9 i.e. Company Credentials, Requirement Understanding & Approach*

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Section – 4: EVALUATION OF TENDERS (Evaluation Matrix) **SN – 8** "The bidder should have its own Commercial-Of-The-Shelf (COTS) product and implementation practice. Consortium will not be considered. Undertaking to be submitted by the bidder."	The Clause should be removed, and the bidder can be asked to present COTS product during the presentation itself.	**Request Rejected.**
Section – 4: EVALUATION OF TENDERS (Evaluation Matrix) **SN – 9** **Company Credentials, Requirement Understanding & Approach.** The technical bids/proposals submitted by the bidder have to be complete in all respects however, the department will compulsorily require a 20-30 minute presentation/product demonstration by the vendors containing the company credentials, understanding of scope of work, mapping with the requirement on product, demo/proof of concept.	Request to Revisit the Maximum Marks in the light of alterations in other criteria 5 above.	**Request Accepted.** **Revised:-** *Total 25 Points now have been allocated for this Criteria.*
Section – 5: ToR/Scope of the Work	Please confirm whether portal has to be developed in English Only or Hindi as well and whether provisions of multi-lingual also has to be kept?	**Clarifications:** *The Software would be basically developed in English and data shall be entered and stored in English Only. However, labels in the certain section of the software would be in Hindi as per the requirements of the department.*

Section/Clause/Page No. of the RFP/NIT Document	Modification(s) / Change(s) requested / Bidder / OEM name	Modification(s)/Change(s) accepted /incorporated
Section – 5: ToR/Scope of the Work **Brief Overview of the Requirement – Page 19**	On which technology are the below solutions made, U-DISE, SDMIS, Interactive Voice Response System (IVRS) of MDM, BEST App for School Audit & Evaluation Online Medhasoft Platform for Direct Benefit Transfer (DBT) of all incentives given to students Other MIS Initiatives	*Technologies Used under various systems are as follows:-* **UDISE** – *Backend – PostgreSQL, Front End – Java, JSP, Spring;* **SDMIS** – *This system is presently not in use and the bidder /SI must develop and implement SDMIS as per the requirements of the department.* **Shaala-Siddhi** – *Back End – SQL Server, Front End PHP.* **IVRS of MDM** – *Backend My SQL, Front End – PHP.* **Best App:** *Back End – MS SQL, Light SQL, Front End - ASP.Net, C-Sharp.*
Section – 5: ToR/Scope of the Work **Brief Overview of the Requirement – Page 19**	Currently, several information systems like U-DISE, SDMIS, Shaala Siddhi, State's MIS initiatives etc. are functional in the State, We understand that these systems need to be integrated with Shikshakosh application to create an overall integrated platform. Kindly confirm.	*It is already clarified in the RFP that the APIs will be provided by the department and all relevant parameters must be migrated to the E-Shikshakosh.* *It may be possible that some parameters will have to churned out from the existing Shikshakosh or developed afresh.* *Once integrated, the E-Shikshakosh software would be a single MIS which would cater to the needs of all the existing MIS of the department and vendor would need to provide APIs/Database to migrate date in other systems of Department / GoI.*
Section – 5: ToR/Scope of the Work **Student Attendance**	Please clarify whether tablet procurement is not under the scope of this RFP.	**Please refer to Page 22 of the RFP.** *It is already clarified that minimum specifications must be suggested by the bidder, however the procurement would be done separately by the department. It would be bidders' responsibility to suggest specifications compatible with the software and hardware /biometric devices etc. to capture data/attendance.*
Section – 5: ToR/Scope of the Work **Mobile Application**	Please confirm that mobile application is not required in i-OS or some other like Windows so that we can make the exact estimation for this project.	*Any open cross platform development tool like Flutter, REACT etc. may be used in which a single code base needs to be maintained.*

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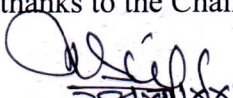| Section/Clause/Page No. of the RFP/NIT Document	Modification(s) / Change(s) requested / Bidder / OEM name	Modification(s)/Change(s) accepted /incorporated
Section – 5: ToR/Scope of the Work **Conduction of Security Audit**	Kindly confirm how many times security audit needs to be done by the System Integrator /Bidder?	**Already elaborated in the RFP Page – 47; Hosting & Security Audit.**
Financial Format - Table-D: System software subscription cost (Enterprise class database)	Please specify the quantity of virtual cores.	**Request Accepted** **Calrification:-** *a. Primary: 16 Cores* *b. Secondary: 8 Cores* *Further, it is stated that this is minimum requirement and bidders / agencies are required to quote the exact number of cores & pricing as per their own sizing and estimation techniques based on the requirement shared in the RFP.*
Financial Format - Table-D: System software subscription cost (Enterprise class database)	Does the department have any preference with respect to EDB to be proposed or is the bidder free to quote any Enterprise Database as per their software sizing or choice. Kindly recommend	**Clarification: -** *The bidder is free to quote for any Enterprise Database as along as the Security, Reliability and Availability of the data is not compromised.*
Financial Format - Table-A: Design & Development of Shikshakosh Web & Mobile Application - Cost of Integration of the Shikshakosh Software with existing systems like U-DISE, Shaala Siddhi, BEST App, Medhasoft etc.,	Please make the quantity mentioned as 1 or take lump sum cost of integration.	**Request Accepted** **Changes will be incorporated in the BOQ.**

Note: Other terms, conditions, specifications stipulated in the e-Tender /RFP shall remain unchanged.

All the prospective bidders are required to take cognizance of the proceedings of the pre-bid meeting before formulating and submitting their bid. Prospective bidders are also requested to take note that the notifications / Corrigendum/ Addendum in this regard shall also be posted on e-Procurement Portal https://eproc2.bihar.gov.in as well as the official web-site of the BEPC https://bepcssa.in and shall be binding on all bidders.

The meeting ended with a vote of thanks to the Chair.

(Dipak Kr. Tiwary)
Asstt.. Comp. Programmer, BEPC

(Ravi Shankar Singh)
ASPD (Programme), BEPC

(Shrikant Shastree)
State Project Director, BEPC