

Corrigendum No. BEPC/TRP/2023/.....7529 Date 04.12.2023

e-Tender Reference No. BEPC/TRP/2023/7311, Dated 18.11.2023

(e-Tender ID : 47793)

दिनांक 28.11.2023 को अपराह्न 04:30 बजे से सम्पन्न प्री-बीड की बैठक (ऑनलाइन) की कार्यवाही।


इस कार्यालय के द्वारा प्रकाशित e-Tender Reference No. BEPC/TRP/2023/7311, Dated 18.11.2023 (e-Tender ID : 47793) तथा RFP की कंडिका 3.5 के आलोक में निम्नांकित एजेन्सी/फर्म के द्वारा इस कार्यालय को प्री-बीड पृच्छा (Query) ई-मेल के माध्यम से उपलब्ध कराया गया तथा उनके प्रतिनिधियों द्वारा दिनांक 28.11.2023 को अपराह्न 04:30 बजे से आहूत प्री-बीड की बैठक (ऑनलाइन) में भाग लिया गया।

Sl. No	Name of Agency / Firm
1	Wishtel Pvt. Ltd.
2	Ossify Industries Private Limited
3	Mr. Manvendra Singh, Teleecare Network India Private Limited (ZEN Mobile)
4	Payel Saha, M/s Samsung India Electronics Pvt. Ltd.
5	Datamini Technologies (India) Limited.
6	Pinkal Jayswal, ArMee Infotech Pvt. Ltd.
7	Kaushik Mitra, Chief of Technology & Business, Logical Learning Company Pvt. Limited
8	Umashankar Dubey, Regional Manager- East Acer India Pvt. Ltd
9	TimesPro, G-02, 18th floor, Lotus Corporate, Park, CTS no.185/A , Graham Firth Compound, Western Express Highway, Goregaon East, Mumbai 400063, India.
10	Ashish Kumar Jha, Agmatel India Pvt. Ltd.
11	Avinash Singh Metavisio Computing India Pvt Ltd
12	Himanshu Shekhar, Extramarks
13	Gaurav Garg, Deputy Manager, Lava International Limited, Mobile No. 999908058 Email id- Gaurav.garg@lavainternational.in
14	Mahabir Prasad Dobriyal, Manager, HMD Global (Nokia), Mobile 9210851819.
15	Rohit Katiyar M/s Geeken Seating Collection Pvt. Ltd.
16	Surabh Sharma, Manager Sales - Govt Denpro Technologies Pvt. Ltd.
17	Krunal Baldaniya Earth Syscom Pvt. Ltd
18	Vistar Vision
19	TCIL, New Delhi



दिनांक 28.11.2023 को आहूत प्री-बीड की बैठक में सम्मिलित एजेन्सी/फर्म के प्रतिनिधियों द्वारा बारी-बारी से अपने पृच्छा को रखा गया। एजेन्सी/फर्म से प्राप्त पृच्छा (Query) पर Clarification-cum-Corrigendum-1 का विवरण संलग्न है।

प्री-बीड की बैठक (ऑनलाइन) में हुए विमर्श तथा e-Tender Reference No. BEPC/TRP/2023/7311, Dated 18.11.2023 (e-Tender ID : 47793) के आलोक में एजेन्सी/फर्म से प्राप्त पृच्छा (Query) पर तैयार Clarification-cum-Corrigendum-1 के आधार पर सम्यक् विचारोपरांत Corrigendum-1 (अनुलग्नक- 1) के अनुसार RFP के Clause में संशोधन से संबंधित प्राप्त सुझावों को स्वीकार किये जाने का निर्णय लिया गया।


4.12.23

प्रशासी पदाधिकारी,
बिहार शिक्षा परियोजना परिषद्

CORRIGENDUM - I

Bihar Education Project Council

RFP for Procurement, Supply & Installation of Tablet Computers for Teachers Resource Package Bid Ref.

No.BEPC/TRP/2023/7311Dated 18.11.2023

(e-Tender Id 47793)

Sl. No.	RFP Document Reference (Number/ Page)	Content of RFP			After pre-bid amendment made in Content of RFP		
		Description	Service Level	Applicable Penalty	Description	Service Level	Applicable Penalty
1	RFP 5.7 Service Levels and Penalty Terms Page 22	Supply and complete acceptance testing for 100% of the ordered quantity at all locations of device(s) within 75 days of issuance of LOI/ Work Order by the BEPC.	75 days After 75 days & onwards	No Penalty 0.5 % (the value of undelivered and / or not accepted quantity) per week or part thereof, for every subsequent week.	Supply and complete acceptance testing for 100% of the ordered quantity at all locations of device(s) within 90 days of issuance of LOI/ Work Order by the BEPC.	90 days After 90 days & onwards	No Penalty 0.5 % (the value of undelivered and / or not accepted quantity) per week up to maximum 10% of project value.
2	6.1 Minimum Technical Specifications: Tab Specification - OEM Eligibility Criteria Buller No. 3 (Page No 26)	The OEM of Tab should have executed minimum one order of at least 10% Units of the total bid quantity either directly or through its partner in any Central/ State Government/PSU in last 3 Financial Years.					
		After 120 days The Contract shall be terminated and the PBG shall be forfeited.			After 120 days The Contract shall be terminated and the PBG shall be forfeited.		





RFP for Procurement, Supply & Installation of Tablet Computers for Teachers Resource Package Bid Ref.

No.BEPC/TRP/2023/7311Dated 18.11.2023

(e-Tender Id 47793)

Sl. No.	RFP Document Reference (Number/Page)	Content of RFP	After pre-bid amendment made in Content of RFP
3	6.1 Minimum Technical Specifications: Tab Specification Point No. 1 (Page No 26)	Operating system	Android 10 or latest
4	6.1 Minimum Technical Specifications: Tab Specification Point No. 2 (Page No 26)	CPU	Up to 2GHz, Quad Core or better
5	6.1 Minimum Technical Specifications: Tab Specification Point No. 3 (Page No 26)	RAM	4GB or more
6	6.1 Minimum Technical Specifications: Tab Specification Point No. 4 (Page No 26)	Flash Memory	64 GB or more
7	6.1 Minimum Technical Specifications: Tab Specification Point No. 5 (Page No 26)	Extended micro SD	Up to 256 GB
8	6.1 Minimum Technical Specifications: Tab Specification Point No. 11 (Page No 26)	Resolution	1280x800 IPS Panel with at least 350 NIT Brightness





**RFP for Procurement, Supply & Installation of Tablet Computers for Teachers Resource Package Bid Ref.
No.BEPC/TRP/2023/7311Dated 18.11.2023
(e-Tender Id 47793)**

Sl. No.	RFP Document Reference (Number/Page)	Content of RFP	After pre-bid amendment made in Content of RFP
9	6.1 Minimum Technical Specifications: Tab Specification Point No. 17 (Page No 26)	I/O interface: 1*Earphone 3.5mm 1*5pin Micro USB Interface 1*Micro SD Socket 1*SIM Socket	I/O interface: 1*Earphone 3.5mm 1* 5 pin Type C USB interface 1*Micro SD Socket 1*SIM Socket
10	6.1 Minimum Technical Specifications: Tab Specification Point No. 22 (Page No 26)	Certifications ISO 9001, ISO 20000-1, ISO 14001, BIS, CE, RoHS, CB, EPR, SAR, ISO 27000, SA 8000 & EPR	Certifications ISO 9001, ISO 20000-1, ISO 14001, BIS, ISO 27000,
11	6.1 Minimum Technical Specifications: Technical Specification Mobile Device Management (MDM) Point No.1 (Page No 27)	Capability to deploy and upgrade MDM On Premises/Cloud /Private Cloud and should have capability to allow the users to raise queries, grievances and track till it is resolved.	"Capability to deploy and upgrade MDM on Premises/Cloud /Private Cloud and should have capability to allow the users to raise queries, grievances and track till it is resolved OR Bidder shall provide an escalation matrix with contact numbers and email addresses for raising queries, grievances and tracking till it is resolved."
12	4.1 Pre-Qualification Criteria Sl. d (Page No 15) Net worth	Specific Requirement The company must be positive net worth in last three financial years ending with 31st March 2023 (i.e., 2020-2021 & 2021-2022, 2022-2023). Documents Required Certificate from CA	Specific Requirement The net worth of the bidder in the last three financial years, (as per the last published audited balance sheet) should be positive. The bidder should be profitable and should not be in loss in last three years (as per the last published audited balance sheet) i.e. 2020-21, 2021-22, 2022-23. Documents Required Certificate from CA







RFP for Procurement, Supply & Installation of Tablet Computers for Teachers Resource Package Bid Ref.

No.BEPC/TRP/2023/7311Dated 18.11.2023

(e-Tender Id 47793)

Sl. No.	RFP Document Reference (Number/ Page)	Content of RFP	After pre-bid amendment made in Content of RFP
13	<p><u>Add New</u> in Minimum Technical Specifications: Technical Specification Mobile Device Management (MDM) Point No.9 (Page No 27)</p>	<p>Two 24x7 Toll Free Helpdesk no.- (manned support, IVR shall not be accepted) operational in min. 2 languages Hindi & English</p>	<p>OEM of the tablet should have at least Two 24x7 Toll Free Helpdesk no.- (manned support, IVR shall not be accepted) operational in min. 2 languages Hindi & English. Toll Free nos. should be indicated on OEM website. OEM should have their own Android service application wherein details of toll-free no. should be mentioned. OEM should have on Android Service Application having the following 3 features in the Service App a. Service Centre Locator, b. Book a repair, c. Feedback</p>
14	<p><u>Add New Para</u> in Scope of work</p>	<p>The Bidder shall provide the MIS of supplied items with respect to its functionality and uses on daily/weekly/ monthly basis as and when required by the BEPC.</p>	
15	<p><u>Add New Para</u> in Scope of work</p>	<p>The Bidder shall note that the proposed Tab with the specifications (As per RFP) must not have been banned/prohibited/forbidden by any Govt. organization i.e. Central or State level/Gem/PSUs/Esicse/Custom/Govt. Autonomous Body etc. The product must be in widely acceptable among masses and prevalence in the society.</p>	

ADMINISTRATIVE OFFICER

BEPC

PRE BID CLARIFICATION -CUM-CORRIGENDUM - I

Bihar Education Project Council, Patna

Procurement, Supply & Installation of Tablet Computers for Teachers Resource Package (Bid Ref. No.BEPC/TRP/2023/7311 Dated 18.11.2023)
(e-Tender Id 47793)

Sl. No.	Name of Firm	Bidding Document Reference (Number/ Page)	Content of RFP requiring Clarification	Points of Clarification Required	Suggestions	Remarks
1	Wishet Pvt. Ltd.,	6.1 Minimum Technical Specifications & Page No 26	Average OEM Turnover should be minimum 100 Cr for last 3 Years	Wishet an MSME registered OEM and also we have due acceptance from Android as credible partner in the Android and Tablet pc's ecosystem, being an local Indian start up brand in hardware we cannot get turnover to such high tune by only making tablet pc's due to its limited market, where as International brand turnover are high based on their multiple product line and not limited to tablet pc's which is not a fair comparison. We hence request the department to kindly reconsider the OEM turnover clause and offer exemption on the same for MSME manufacturers for making it a fairground for young players like us with due credibility and product quality similar to international brands. We bring in our experience high quality products and unmatched services. We look forward for working on this project and creating a new space for Indian brand	Kindly refer Turnover Exemption under MSME: Page no 3 Point No-2 https://dpe.gov.in/sites/	As per RFP
		6.1 Minimum Technical Specifications & Page No 26	The OEM of Tab should have executed minimum one order of at least 10% Units of the total bid quantity either directly or through its partner in any Central/ State Government/PSU in last 3 Financial Years	We Wishet, an MSME registered OEM, often operates with limited resources and capacities. The specified order quantity may be challenging for us to fulfill, and removing this requirement would acknowledge the resource constraints of MSMEs, making it more feasible for us to participate in the bidding process. MSMEs, establishing a track record with government contracts can be a significant challenge. Removing the clause would provide a fair opportunity for emerging MSMEs to enter the market, fostering competition and innovation.	Kindly refer Experience Exemption under MSME: Page no 3 Point No-2 https://dpe.gov.in/sites/default/files/relaxation_of_norms.pdf	As per RFP
		6.1 Minimum Technical Specifications & Page No 26	Certifications CE, CB, SA 8000	Allow Indian certificate for MII, we kindly request the department to remove the requirement for foreign certificates for our products. It has come to our attention that our products are required to obtain foreign certificates such as the CE, CB and SA 8000 certifications, despite the fact that we do not supply our products in the international market. As we exclusively cater to the domestic market, these international certificates bear no relevance to our operations. We would like to highlight that as per the regulations framed by the Ministry of Micro, Small and Medium Enterprises (MSME) in India, certain benefits and exemptions are provided to MSME holders, including the exemption from foreign certifications. We kindly request the department to consider our representation and revoke the requirement for foreign certificates that are solely applicable to the international market. We assure you that our products adhere to all relevant Indian standards and regulations, ensuring their safety, reliability, and compliance within our jurisdiction. Or we have CE, CB and SA 8000 certificates in compliance, so we request to accept these certificates.	Kindly refer Foreign Certificate Exemption Clause- Page No 7 Point No.- e https://www.metr.gov.in/	Please refer corrigendum - 1 attached with this clarification
		6.1 Minimum Technical Specifications & Page No 26	I/O interface: 1 *5pin Micro USB Interface	Allow 5 Pin Type C USB interface: USB Type-C connectors are designed to be more durable than Micro USB connectors, which can be more prone to wear and tear over time	USB Type-C supports faster data transfer rates and charging speeds compared to Micro USB	Please refer corrigendum - 1 attached with this clarification

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Procurement, Supply & Installation of Tablet Computers for Teachers Resource Package (Bid Ref. No.BEPC/TRP/2023/7311 Dated 18.11.2023)
(e-Tender Id 47793)

Sl. No.	Name of Firm	Bidding Document Reference (Number/ Page)	Content of RFP requiring Clarification	Points of Clarification Required	Suggestions	Remarks
2	Ossify Industries Private Limited	6.1 Minimum Technical Specifications	Average OEM Turnover should be minimum 100 Cr for last 3 Years. OEM should have presence in India for more than 10 years.		We kindly request the Tender Inviting Authority to consider a minimum average turnover of 40 Crore by the Original Equipment Manufacturer (OEM) over the last three financial years. We kindly request the Tender Inviting Authority to consider that the OEM has been in existence for a minimum of 5 years in India as of the date of this tender. Supporting documents are to be uploaded accordingly.	As per RFP
3	Mr. Manvendra Singh from Telecare Network India Private Limited (ZEN Mobile)	15. PRE QUALIFICATION CRITERIA	1. The bidder must have valid ISO 9001 & ISO 14001 Certificate as on date of submission of this RFP.	It should be for Bidder/OEM	Kindly consider that the bidder/OEM should have a valid ISO 9001 & ISO 14001 Certificate as of the date of submission of this RFP. Your attention to this requirement is appreciated.	As per RFP
		16. PRE QUALIFICATION CRITERIA	3. The bidder must have successfully undertaken at least the following numbers of similar assignments of value specified herein: - One project not less than the amount {120,00,00,000/- (One Twenty Crores Only)} OR Two projects of similar nature in system integration) not less than the amount {90,00,00,000/- (Ninety Crores Only)} OR Three projects of similar nature in system integration) not less than the amount {60,00,00,000/- (Sixty Crores Only)} "similar Nature" is defined as: Supply, Installation & Commissioning of IT Hardware i.e., Desktop/Laptop/TAB/Any other IT Equipment in Reputed Schools/Colleges/Universities/Organizations under State Govt./Central Govt./PSUs/ Autonomous body in last five years. Purchase Order (PO) should be in the name of bidder only. Consortium Purchase orders will not be considered. All the components should be included in a single PO.	Kindly consider that the Bidder/OEM has experience in deploying IT equipment for both Public listed and Private Limited companies over the past five years. Your attention to this matter is appreciated.	Kindly consider that the Bidder/OEM has experience in deploying IT equipment for both Public listed and Private Limited companies over the past five years. Your attention to this matter is appreciated.	As per RFP
26.		Minimum Technical Specifications	6. ISO 9001, ISO 20000-1, ISO 14001, BIS, CE, ROHS, CB, EPR, SAR, ISO 27000, SA & EPR	Kindly remove the CE, CB/UL, ISO 27000 and SA 8000	Kindly request the removal of the CE, CB/UL, ISO 27000, ISO 20000-1 and SA 8000 certificates. According to Indian standards, only BIS, SAR, and ROHS certifications are required for this product. CE and CB/UL are specific to European certification standards. Additionally, SA 8000 is not necessary for this particular product.	Please refer corrigendum - 1 attached with this clarification

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Sl. No.	Name of Firm	Bidding Document Reference (Number/ Page)	Content of RFP requiring Clarification	Points of Clarification Required	Suggestions	Remarks
		Page No.26 and Sr.No.1.Minimum Technical Specifications	The OEM of Tab should have executed minimum one order of at least 10% Units of the total bid quantity either directly or through its partner in any Central/ State Government/PSU in last 3 Financial Years.	The OEM/Bidder should have successfully fulfilled a minimum of one order, comprising at least 10% of the total bid quantity, either directly or through its partner, for any Central/State Government, PSU, or Private Limited company in the last five financial years. Your consideration of this requirement is greatly appreciated.	The OEM/Bidder should have successfully fulfilled a minimum of one order, comprising at least 10% of the total bid quantity, either directly or through its partner, for any Central/State Government, PSU, or Private Limited company in the last five financial years. Your consideration of this requirement is greatly appreciated.	Please refer corrigendum - 1 attached with this clarification
4	Payel Saha Samsung	RFP, 6.1 Minimum Technical Specifications, Page no: 26	Operating System – Android 10 or latest	CPU – Up to 2GHz, Quad Core or better	Please note that as per Google's policy, tablets tend to receive support for the devices with current OS version and n-1 wherein n is the current OS version. Hence, Google currently releases regular updates and patches for Android 13 and 14. Tablets running on Android 10 will never receive regular Android updates, unlike Tablets which have Android 13/14. Hence, we request the Department to please ask for – "Operating System, Android 13 or latest"	Please refer corrigendum - 1 attached with this clarification
		RFP, 6.1 Minimum Technical Specifications, Page no: 26	Resolution - 1280x800 IPS Panel with at least 350 NIT Brightness	IPS-LCD display panels and TFT LCD display panels are both equivalent and leading technologies. Samsung manufactures TFT LCD display panels globally, whereas LG manufactures IPS LCD display panels. Neither TFT LCD display panels nor IPS LCD display panels are obsolete technologies nor one is better than the other. The Department can verify that Samsung is the Global leader in Market Share in Display market. By asking for IPS display panels, only one brand will qualify the bid while India's top leading brand like Samsung will not be able to participate. Hence, we request the Department to kindly remove this highly restrictive clause of certain types of display panels and ask for – "Resolution: 1280 x 800 TFT/IPS / LCD Panel with at least 350 NIT Brightness"	IPS-LCD display panels and TFT LCD display panels are both equivalent and leading technologies. Samsung manufactures TFT LCD display panels globally, whereas LG manufactures IPS LCD display panels. Neither TFT LCD display panels nor IPS LCD display panels are obsolete technologies nor one is better than the other. The Department can verify that Samsung is the Global leader in Market Share in Display market. By asking for IPS display panels, only one brand will qualify the bid while India's top leading brand like Samsung will not be able to participate. Hence, we request the Department to kindly remove this highly restrictive clause of certain types of display panels and ask for – "Resolution: 1280 x 800 TFT/IPS / LCD Panel with at least 350 NIT Brightness"	Please refer corrigendum - 1 attached with this clarification
		RFP, 6.1 Minimum Technical Specifications, Page no: 26	I/O interface – 1*5pin Micro USB		Please note that Micro USB is old technology and slower and all the devices today have shifted to Type C. The micro USB converter faces multiple failures and doesn't provide a level playing field to OEMs with Type C USB ports. Additionally, the symmetric design of Type-C USB minimizes the risk of damage compared to Micro USB while inserting and thus increases the longevity of the devices. Even Mealy suggest that Tablets should have Type C USB port. Hence, we request the Department to kindly ask for – "I/O Interface: Type-C USB port"	Please refer corrigendum - 1 attached with this clarification

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Sl. No.	Name of Firm	Bidding Document Reference (Number/Page)	Content of RFP requiring Clarification	Points of Clarification Required	Suggestions	Remarks
		RFP, 6.1 Minimum Technical Specifications, Page no: 26	Certifications - ISO 9001, ISO 20000-1, ISO 14001, BIS, CE, ROHS, CB, EPR, SAR, ISO 27000, SA 8000		Please note that SA 8000 is a certificate for Social Accountability International which ensures that the OEM conducts business in a way that is fair and decent for workers and demonstrates their adherence to the highest social standards. We would like to inform that SA 8000 is not an industry standard certificate and does not test the devices for quality or safety. Asking for this certification is in no way pertinent to the procurement and favours only a single brand and its bidder who has this certificate. Please note that ISO 27000 certification includes all the set of certifications that fall under ISO 27000. The Department can instead ask for ISO 27001 certificate which is an international standard for information security. We would also like to inform the Department that all the Buyers usually ask for ISO 27001 certificate. Please note that ISO 20000-1 certification is to certify service requirements and does not pertain to the supply of Tablets. These certificates are restricting our participation in the bid. Hence, please amend the clause to - "Certifications: ISO 9001, ISO 14001, ISO 27001, BIS, CE, RoHS, CB, SAR & EPR"	Please refer corrigendum - 1 attached with this clarification
		RFP, 5.5 Warranty, Page no: 21 And RFP, 6.1 Minimum Technical Specifications, Page no: 26	All the equipment supplied under this RFP must have 3 Years warranty And 1-year standard OEM Carry in warranty or 2 Years (Not more than that)		In the RFP, the Department has asked for 3 years warranty under warranty whereas it has been mentioned as 1-year standard OEM Carry in warranty or 2 Years (Not more than that) under Technical Specifications. We would like to inform the Department that all the OEMs provide a warranty of 1 year for tablet including battery. Asking for 3-year warranty can lead to OEM transferring the extra cost required to provide the additional warranty to the quotation price. This would increase the cost for the Department. Hence, we request the Department to kindly ask for - "One (01) Year Standard Carry-In Warranty Including Battery from the OEM"	As per RFP
		RFP, 6.1 Minimum Technical Specifications, Page no: 27	Technical Specification Mobile Device Management (MDM) Capability to deploy and upgrade MDM on Premises/cloud /Private cloud and should have capability to allow the users to raise queries, grievances and track till it is resolved.		We would like to inform that a portal which tracks the status of queries and grievances lacks accountability unlike an escalation matrix as the user may not be able to know the status of the resolution unless it is timely updated or may not know whom to reach out to in case their issues are not resolved. We would like to propose Department to kindly allow bidders to offer an Escalation Matrix with contact details and email addresses for the users to raise any queries & grievances. This will allow the user to reach out easily in case of any query or grievance. Similarly, it would allow the bidder's technical team to reach out to each individual user via email and phone call regarding the status of their query and grievance. An Escalation Matrix also allows users to reach out to the bidder in case they are facing any delays in resolution of their device from the OEM service centre. Escalation Matrix is a standard ask for tenders for tablets and smartphones as it allows for better and quicker resolution of the users' grievances. Hence we request the Department to kindly ask for - "Capability to deploy and upgrade MDM on Premises/Cloud /Private Cloud and should have capability to allow the users to raise queries, grievances and track till it is resolved OR Bidder shall provide an escalation matrix with contact numbers and email addresses for raising queries, grievances and tracking till it is resolved."	Agreed

Procurement, Supply & Installation of Tablet Computers for Teachers Resource Package (Bid Ref. No.BEPC/TRP/2023/7311 Dated 18.11.2023)
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Sl. No.	Name of Firm	Bidding Document Reference (Number/Page)	Content of RFP requiring Clarification	Points of Clarification Required	Suggestions	Remarks
		RFP 6.1 Minimum Technical Specifications. Page no: 27 RFP.	Technical Specification Mobile Device Management (MDM) MDM should have capabilities to push policies and configurations on the basis of Geo Fencing, Wifi Fencing & Time Fencing; apply combination of all 3 fences in single configuration with AND/OR relation between the fences		<p>Wi-Fi fencing feature allows the Department to apply policy restrictions under which the device's MDM profiles will only work when it is connected to certain Wi-Fi Connections. But this is based on the condition that the device is within the range of the Wi-Fi connection and receives a good signal strength. As you may know, Wi-Fi access is generally limited to 30 to 100 meters and its signal strength is affected by walls. Hence, if in case the device receives a weaker signal or is out of the range of the Wi-Fi signal, the Wi-Fi fencing restrictions will not be consistent and profile fallback may be delayed. In case of devices with LTE functionalities, the devices will fall back to the best available connectivity, fluctuating between networks, and thus creating a conflict with the Wi-Fi fencing policies. Hence, we suggest BEPC to opt for Geo Fencing & Time Fencing as it provides a wider scope of positioning. Hence, we request the Department to kindly ask for -</p> <p>"MDM should have capabilities to push policies and configurations on the basis of Geo Fencing & Time Fencing; apply combination of the two fences in single configuration with AND/OR relation between the fences."</p>	As per RFP
6.1	Minimum Technical Specifications, Page no: 27	Technical Specification Mobile Device Management (MDM) MDM should manage website blocking on basis of website category, keywords, blocking, specific URL, blocking, and MDM should have website whitelisting/blacklisting capabilities with browsing and phishing protection			<p>Please note that keyword-based blocking can't be possible as it restricts other innocuous websites that share the same keyword. Instead, the Department can provide specific URLs that it wants to block to the bidder which ensures that only the identified websites are restricted. This method offers better control over the content that is blocked and allows for more precise searching. URLs for blocking offer a more accurate and efficient way to control access to websites without affecting unrelated, legitimate sites. Hence, we request the Department to kindly ask for -</p> <p>"MDM should manage website blocking on basis of specific URL blocking, and MDM should have website whitelisting/blacklisting capabilities with browsing and phishing protection"</p>	As per RFP
RFP 4.2	Technical Evaluation Criteria, Page no: 17	To qualify the technical evaluation stage, the bidder must score a minimum of 75 marks.			<p>We would like to inform the Department that the procurement is for Supply of Goods i.e., Tablets. The technical evaluation criteria mentioned in the RFP is QCBS (Quality and Cost Based Selection) which is used in tenders related to services. However, there are no service components in this tender. We would also like to inform the Department that the given evaluation methodology is not applicable for tenders pertaining to supply of goods like tablets as the product needs to meet the given technical specifications given by the Buyer Department to be qualified in the technical round. As per order of DOE vide OM F.1/1/2021-PPD dated 29th October 2021, the current procurement does not qualify for QCBS evaluation.</p> <p>Please note that multiple states and their Education Departments are procuring Tablet Computers wide standard Supply of Goods bids for Tablet Computers and use Total Value Wise Evaluation method. Hence kindly remove the given technical evaluation criteria.</p>	As per RFP
RFP 7.7 Page no. 34 RFP 7.8, Page No 35 RFP 7.9 Page no. 36 RFP 7.10 Page no. 37	Proposed solution, propose of work plan, team composition, deployment of personnel				<p>Kindly note that proposed solution, proposed work plan, team composition and deployment of personnel are asked for service bids. It will be difficult for any bidder to provide a proposed work plan at this stage of bid. Hence, we request the Department to kindly remove these irrelevant clauses.</p>	As per RFP

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Sl. No.	Name of Firm	Bidding Document Reference (Number/ Page)	Content of RFP requiring Clarification	Points of Clarification Required	Suggestions	Remarks
		<p>RFP 4.1 Pre-Qualification Criteria, Point no: g), Page no: 16</p>	<p>The bidder must have successfully undertaken at least the following numbers of similar assignments of value specified herein: - One project not less than the amount ₹120,00,000/- (One Twenty Crores Only) OR Two project of similar nature in system integration of less than the amount of Rs. 90,00,000/- (Ninety Crores only) OR Three projects of similar nature in system integration of less than the amount of Rs. 60,00,000/- (Sixty Crores only)</p>		<p>We would like to inform that asking for technical capability of both Bidders / OEMs (themselves or through their Resellers) experience allows OEMs to participate with new bidders who have showcased capability to complete the project requirements. Additionally, success of a project is highly dependent on the OEM as they are the manufacturers of the goods and provide after sales services along with spare parts. A few OEMs participate in bids on their own while many OEMs including Samsung always participates in bids through resellers. Such resellers may not necessarily participate in every bid based on their geographic presence. Moreover, GeM portal, one of the largest procurement platforms in India, also takes cognizance of this fact and hence allows OEMs to provide the project experience of their own participation or projects where they have participated through their resellers. Hence, kindly ask for - "The Bidder / OEM (themselves or through reseller(s)), must have successfully undertaken at least the following numbers of similar assignments of value specified herein: - One project not less than the amount ₹60,00,000/- (Sixty Crores Only) OR Two projects of similar nature in system integration not less than the amount ₹45,00,00,000/- (Forty Five Crores Only) OR Three projects of similar nature in system integration, not less than the amount ₹30,00,00,000/- (Thirty Crores Only)" We would also like to inform that the Department should limit the definition of</p>	As per RFP
		<p>RFP 4.1 Pre-Qualification Criteria, Point no: e, Page no: 15</p>	<p>The bidder must have valid ISO 9001 & ISO 14001 Certificate as on date of submission of this RFP.</p>		<p>Please note that ISO 9001 is the standard certificate asked from bidders in all the tenders. Majority of the bidders do not have ISO 14001 certificate thus not allowing them to participate in the bid. Hence, we kindly request the Department to remove the clause asking for ISO 14001 certificate from the bidders.</p>	As per RFP
		<p>RFP 3.9 Bid Security, Point no: a), Page no: 10</p>	<p>Bidders shall submit, along with their Bids, EMD of INR 300 lacs (Three Crores only) in the form of DD/Bank Guarantee issued by any Scheduled bank.</p>	<p>"Similar Nature" to Tablets and Smartphones in the bid. Both Tablets and Smartphones operate on Android OS while devices such as laptops and desktops use Windows OS and they significantly differ from Smartphones and Tablets in their use cases. Moreover, the Department has also allowed IT Hardware /Equipment which encompasses LAN, servers, workstations etc. Hence, please amend the clause to - "Similar Nature is defined as: Supply, Installation & Commissioning of IT Hardware i.e., Tablets / Smart Phones in Reputed Schools/Colleges/Universities/Organizations under State Govt./Central Govt./PSUs/ Autonomous body in last five years. Purchase Order (PO) should be in the name of bidder/OEM."</p>	<p>We would like to inform the Department that in the RFP, the Department has asked for EMD amount of 300 Lakhs which is a large amount. A high EMD would result in the bidders to transfer the high interest to quotation amount, thus in turn resulting in a higher procurement cost. Hence, we request the Department to kindly change the EMD amount to - "EMD - INR 25 Lakhs"</p>	As per RFP

Procurement, Supply & Installation of Tablet Computers for Teachers Resource Package (Bid Ref. No. BEPCTRP/2023/7311 Dated 18.11.2023)
(e-Tender Id 47793)

Sl. No.	Name of Firm	Bidding Document Reference (Number/ Page)	Content of RFP requiring Clarification	Points of Clarification Required	Suggestions	Remarks
	RFP, 3.22 Performance Bank Guarantee, Page no. 14	"The successful bidder must furnish an unconditional and irrevocable bank guarantee / demand draft, in a format acceptable to BEPC, GOB valid for the contract term, of a value equivalent to 5% of the contract value within 07 days of award of Letter of Intent (LOI)."		We would like to inform the Department that a high ePBG of 5% incurs a significant interest cost to the seller, which is likely to be reflected in the quotation price. The latest amendment in the Order No.F.1/2/2023-PPD Dated 03 rd Ap 2023, released by the Department of Expenditure states that Performance Security should be for an amount of three to ten per cent (3-10%) of the value of the contract. We would like to inform that for this project, which pertains to the supply of goods, a 3% Performance Security is not only adequate but also aligns with the Department of Expenditure's acknowledgement of the reservation of 3% for goods, including Tablet Computers. Asking a 5% ePBG would lead to an additional 2% being added to the quotation price, potentially increasing the overall cost for the Buyer Department. Hence, we request the Department to kindly ask for - "The successful bidder must furnish an unconditional and irrevocable bank guarantee / demand draft, in a format acceptable to BEPC, GOB valid for the contract term, of a value equivalent to 3% of the contract value within 07 days of award of Letter of Intent (LOI)."	As per RFP	
	RFP, 4.1 Qualification Criteria, Point no: b), Page no: 15	Pre-	The bidder must be a company registered in India under Indian Companies Act 1956/2013 and must have GST registration & up-to-date Income Tax Return, PAN Number as on 31st March 2022 and must be having business operations in India for the last ten years as on 31st March 2022. Note: - Consortium or subletting of any kind shall not be acceptable for this project. Any deviation would lead to disqualification or termination of the same.	We request BEPC to kindly allow bidders who are either registered under Companies Act/ Partnership Act/ Proprietorship. Additionally, we would like to inform that GeM portal, one of the largest procurement platforms in India, was launched in 2016 and since then many new and capable bidders have registered their businesses. The current clause of asking for bidder's business operations for ten years is highly restrictive to such new and upcoming bidders. Hence, kindly allow Bidders who have business operations in India for last five years which will open up the bid for participation from newer bidders. Hence, we request the Department to ask for - 1. The Bidder should be registered under Companies Act, 1956/2013 or Partnership Act 1932 in India / Proprietorship in India and must be having business operations for last five years as on 31st March 2023. To be submitted: Self-certified Certificate of Incorporation / Partnership Deed/ Declaration regarding Proprietorship along with copy of PAN and GST Note: - Consortium or subletting of any kind shall not be acceptable for this project. Any deviation would lead to disqualification or termination of the same.	As per RFP	
	RFP, 4.1 Qualification Criteria, Point no: c), Page no: 15	Pre-	The bidder should have an average annual turnover of INR 150 Crores in last 3 audited financial years (2020-2021 & 2021 - 2022, 2022-2023)	The current bid has asked for average annual turnover of Bidder as INR 150 Crore for the last three FY. Please note that asking for INR 150 Crores as average annual turnover is a highly restrictive clause. This would qualify only 2 or 3 bidders from the industry who have extensive experience of supplying tablets and smartphones. In order to ensure that a large number of bidders can participate in the bid, please reduce the average annual turnover of INR 100 Cr. Hence kindly amend the clause to - "Sales Turnover in system Integrator: The bidder should have an average annual turnover of INR 100 Crores in last 3 audited financial years (2020-2021, 2021-2022 & 2022-2023)"	As per RFP	